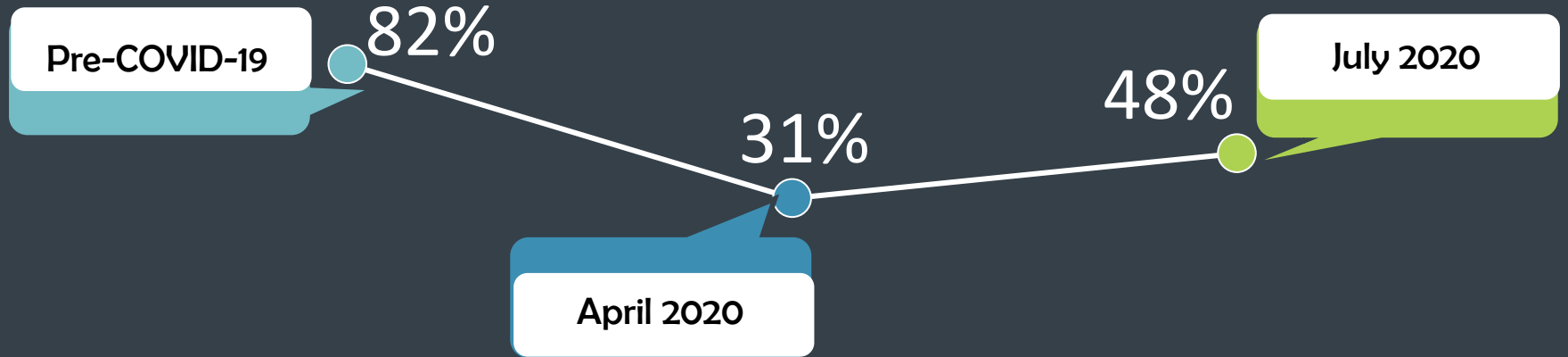


Is MSL & sales rep engagement with specialists on the rebound?



The % of specialists engaging with pharmaceutical sales reps or MSLs is on the rise since April



Fewer physicians reporting they have NOT been contacted

Of those who were not currently engaging with sales reps or MSLs % that reported that they had NOT been contacted

April
49%

N = 224

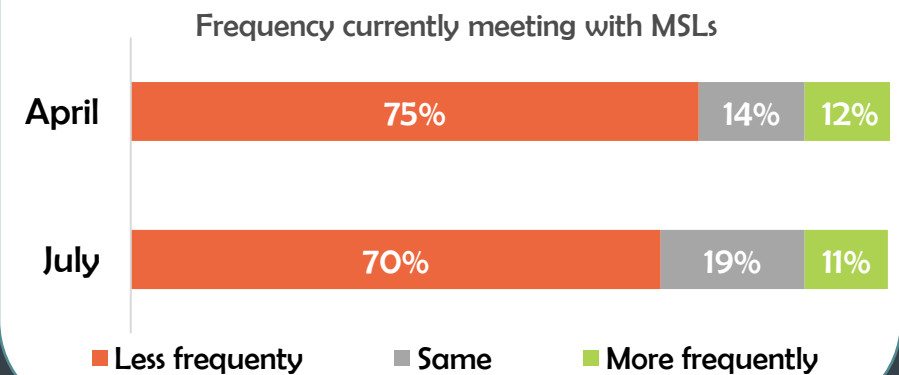


July
38%

N = 193



Frequency of encounters is still less for most compared to pre-COVID-19



Based on results from surveys conducted by CE Outcomes, LLC in April 2020 and July 2020 among US-practicing specialists to assess the impact of COVID-19 on medical information patterns. April N = 327 July N = 371